

## News Release

### **The Pittsburgh Life Sciences Greenhouse Partners with Babst Calland to Assist Startups** *Legal Services for Incorporation and Standard Business Agreements*

PITTSBURGH (Jan. 23, 2018)—The Pittsburgh Life Sciences Greenhouse (PLSG) has partnered with local law firm Babst Calland to offer startup companies in the PLSG portfolio access to legal assistance regarding certain corporate governance work and drafting of certain standard business agreements, under a flat fee arrangement\*. This Flat Fee Program is available to individuals and entities that come through PLSG for investment and development.

Under the Flat Fee program, Babst Calland can assist with:

- Incorporating a business, including preparing and filing with the Department of State the Articles of Incorporation, as well as preparation of other required documents.
- Assisting with the establishment of a single-member limited liability company, including the preparation and filing of a Certificate of Organization with the Department of State, and the preparation of an Operating Agreement.
- Preparing certain standard business agreements, including: (1) confidentiality agreement/non-disclosure agreement; (2) employment agreement/noncompete agreement.

“Our team can provide efficient and effective legal assistance to help companies new and old navigate the day-to-day issues commonly faced by businesses, and we look forward to working with PLSG and its exciting portfolio of emerging life sciences companies,” said Alana Fortna of Babst Calland. “The life sciences space is essential to the continued growth of our region.”

“PLSG believes in the mission of helping regional life sciences companies achieve successful commercialization, and Babst Calland’s offer to bring its legal expertise and insight to bear on behalf of our startups for a flat fee is both incredibly valuable and very much appreciated,” said Jim Jordan, PLSG President and CEO. “By developing this Flat Fee Program with Babst Calland, we can make sure that our companies have experienced counsel at a predictable cost.”

The PLSG kicks off this new program by giving away one free legal service\* at a drawing during its B2B event, “Start-ups: Why and when to hire a lawyer?” scheduled from 5:30 to 6:30 p.m., Thursday, January 25, at PLSG offices on the South Side, featuring guest speakers Alana Fortna and Ben Milleville from Babst Calland. Please see the PLSG website for details and registration ([www.PLSG.com](http://www.PLSG.com)).

\* Any provision of legal services would require a formal engagement letter between Babst Calland and the client in accordance with the Pennsylvania Rules of Professional Conduct.

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**About Babst Calland**

Located in Pittsburgh and named one of the ‘Best Law Firms’ in 2018 by U.S. News & World Report, Babst Calland’s corporate and commercial law practice is comprised of business attorneys who have worked as entrepreneurs and corporate executives, as well as in-house counsel. For further information regarding Babst Calland’s services, please visit the firm’s website at [www.babstcalland.com](http://www.babstcalland.com) or contact Alana Fortna, Esq. at (412) 773-8702 or [afortna@babstcalland.com](mailto:afortna@babstcalland.com).

**About the Pittsburgh Life Sciences Greenhouse**

The PLSG is Western Pennsylvania’s only economic development and investment firm dedicated to life sciences. Since its inception in 2002, PLSG has assisted more than 480 life sciences companies and has helped create more than 2,300 jobs and has positively impacted another 14,300 jobs in Western Pennsylvania. PLSG has invested directly and indirectly more than \$22 million in over 80 companies, which has attracted nearly \$1.8 billion in additional capital to the region. For more information, please visit: [www.plsg.com](http://www.plsg.com).